

Procedure of Users Consultation

Decree Law No. 1 of 24/1/2012, converted into Law No. 27 of March 24, 2012, implementing **Directive 12/2009/EC on Airport Charges**, delegates to the Italian Transport Regulatory Authority (hereinafter ART) economic regulation and supervisory tasks, including the approval of charging systems and for Airport Charges (except PRM right).

On **09/03/2023**, the ART published the new tariff models regulating the determination of tariffs for services offered exclusively by airport operators and the process of sharing tariffs with airport Users. The reference tariff model for Palermo Airport is Model 1 - for airports with traffic over 1 million passengers per year -.

On 18/12/2024, the Company GESAP S.p.a. (hereinafter also referred to as “GESAP” or “the Company”), in charge of the management of the Palermo-Punta Raisi Airport, notified the Transport Regulatory Authority (ART) of having scheduled for 24/01/2025 the start of the Consultation of the Users of its airport regarding the proposal for the revision of the Airport Charges for the 2025/2027 Tariff Period.

To this end, this Company proceeded to draft the “Consultation Document”, containing, in accordance with the provisions of Article 7.1 of the Model of Tariff Regulation for Airports with Traffic Over 1 Million Passengers (Model 1) - approved by the ART by Resolution 38/2023 -, the following information/documentation:

- a) duration of the Tariff Period and estimated date of its entry into force;
- b) explanation of the proposal for the revision of airport charges, its rationales and its main impacts compared to the current fees;
- c) list of airport charges and fees in force as of the date of opening of the consultation;
- d) dynamics of airport charges and fees proposed for the Tariff Period, with evidence in a separate table of the fees referred to in Model 1 ART (ground handling if carried out in monopoly and assistance to passenger with reduced mobility);
- e) description of the application given to the methodology for calculating airport charges provided by Model 1 ART, with evidence of the main parameters used;
- f) explanation of proposed annual efficiency mechanisms and targets for the Tariff Period, and their impact on operating costs, in accordance with Model 1 ART in paragraph 10.1.4;

- g) illustration of the proposals for traffic risk sustainability thresholds, with the explanation of the Y parameter (expressed in percentage points referring to accrued WLUs compared to ex-ante estimated WLUs), to apply the traffic risk mitigation mechanism referred to in paragraph 10.10 of Model 1 ART;
- h) explanation of the Z parameter (expressed in percentage points), to apply the profit-sharing mechanism referred to in paragraph 10.1.5 of Model 1 ART;
- i) criteria and methods for allocating the cost, by individual regulated product and for the set of non-regulated products, of the interventions included in the four-year plan referred to in paragraph 7.1.3 of Model 1 ART;
- j) () explanation of any proposals for simplification and merging of regulated products, based on what is indicated in paragraph 11.2 of Model 1 ART;
- k) illustration of any proposals for tariff baskets, made on the basis of what is indicated by Model 1 ART in paragraph 11.3, highlighting: the rationale for the baskets; the criteria for reshaping the tariffs of individual products; and the unit fees resulting from the implementation of the basket, as resulting before and after tariff reshaping;
- l) illustration of any proposals for sub-articulation of fees, implemented according to paragraph 11.1 of Model 1 ART;
- m) illustration of the incremental charges expected in the Tariff Period, in application of statutory and regulatory provisions;
- n) illustration of how any imputed items will be used, in application of the measures referred to in paragraph 10.7.3
- o) illustration of the handling of the Commercial Margin (MC) referred to in paragraph 10.8 of Model 1 ART

List of Attachments:

- Consultation Document
- Annex A List of services and facilities provided at Base Year against the Fees and Charges collected subject to regulation
- Annex B Summary table of regulatory accounts at the Base Year
- Annex C Illustrative report on airport management for the previous 5 years
- Annex D Illustrative report of the forecasts regarding traffic development in the Tariff Period
- Annex E Four-year plan of interventions
- Annex F Plan of Environmental Quality and Protection
- Annex G Report on the capacity of the airport facility, as well as the operational service levels (LoS) of the main airport infrastructures and installations
- Annex H Policy related to the provision of contributions to the flying activity that the Managing Company plans to activate during the period of the Tariff Plan

- Annex J Detail of traffic units useful for the evaluation of representativeness in consultation
- Annex K The proposal for the agreement (Service Level Agreement). Elenco Allegati:

How to have access to the documentation

All documentation regarding the proposal for the revision of Airport Charges for the tariff period 2025 - 2027 is made available to Users for the entire Consultation period. Interested Users, pursuant to the Model, may acquire information, clarifications, specifications and/or access the documentation regarding the proposal for the revision of Airport Charges using the following instructions:

1. Send an e-mail requesting credentials to access the Reserved Area to gesap@pec.it with the subject line “**Consultation Document and Attachments**” along with the **confidentiality agreement** (downloadable below) duly completed and signed;
2. Await the transmission via e-mail of the personal credentials to download the relevant documentation (Palermo Airport reserves the right to deny the sending of said access credentials in justified cases e.g. Users not qualifying as interested).

Airport User, means any natural or legal person who transports by air passengers, mail and/or cargo, to and from the relevant airport.

For any information and/or clarification, please e-mail giovanni.guzzino@gesap.it - gesap@pec.it no later than Feb. 20, 2025.

Public Hearing

In compliance with the provisions of Section 6.4.2 of Model 1, a Public Hearing of Users is scheduled for February 28, 2025, at 10:00 a.m. at the Conference Room of GESAP - Palermo Airport. Airport Users interested in attending the Public Hearing are invited to give confirmation by February 21, 2025 to gesap@pec.it - giovanni.guzzino@gesap.it, to enable the Company to be able to fulfill the organizational and logistical aspects of the meeting.

Information pursuant to Section 7.3 of Model 1

Interested Users are reminded that they are required to send by February 20, 2025 to the following address gesap@pec.it the following information:

- Traffic forecast over the period 2025-2027;
- Change/confirmation of the commitment of the fleet employed in the period 2025 - 2027;
- Planning of own activity at the airport in the tariff period in terms of needs and development;
- Reporting of any recorded shortcomings related to the capacity, functionality and equipment of existing airport facilities that are deemed to significantly affect the airport's overall functionality, operational safety and standards of services provided to passengers, baggage, aircraft and cargo;
- Any proposals for differentiation/articulation of regulated fees

Any information and/or data received after the specified deadline will not be considered under the Consultation Procedure.

Responsible for the Consultation Procedure.

Responsible for the Consultation Procedure is Eng. Giovanni Guzzino, Head of Planning and Control